

HEALTHLINK

JANUARY, 2008

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HEALTHLINK

Editor Bonnie Goldfein

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FOR 2008: GOALS AND SCHEDULES

If you are like most people, the month of January is a time for goal-setting for the year. You have no doubt spent some quality time during this month thinking about your business building strategy for 2008. To ensure that your goal-setting for 2008 will be most productive, we have **three tips** for you:

TIP #1 WRITE IT DOWN

A wise person once said about a goal, "If it isn't in writing, it is easily overlooked." The act of writing down each goal is part of making a commitment to work to achieve it. As you choose just the right phrasing, putting pen to paper or fingers to keyboard, the goal begins to become real for you. If this year's goals for your STEMTech business are not already in writing, now is a good time to write them down. Make a written commitment to help more people and make more money in 2008.

TIP #2 MAKE S.M.A.R.T. GOALS

As we explained in the February 2007 *HealthLink*, effective goals are:

- SPECIFIC
- MEASURABLE
- ACHIEVABLE
- RELEVANT
- TIME-FRAMED

When your goal is S.M.A.R.T., it is written in specific terms that are numberand time-based. Instead of saying, "I want my business to grow a lot this year," your goal could be to develop an organization of ___ (a number) of distributors by ____ (date). Or perhaps you want to drive a BMW this year. Look at the qualifying criteria for the Car Bonus program and set specific goals that will move you to the first month of qualifying. Then your next two goals are easy: Maintain your qualification for at least two more months, and you could be driving a BMW paid for by STEMTech!

TIP #3 SET A WINNING SCHEDULE

STEMTech Field Leaders. especially the nearly 200 members of our StemGem Team, have one thing in common: They arrange their year's schedule around attendance at STEMTech events. They know that there are no better opportunities to learn the business and to network with successful people than at STEMTech Conventions, Conferences and Regional Events. So if you want 2008 to be Your Year, schedule vourself to attend as many STEMTech events this year as you can. Put the firm dates in your day planner NOW, and stay tuned for updates on dates that are TBA:



SPRING

- Date TBA: Canada Grand Opening
- April 24: Regional Opportunity Meeting, Garden Grove*
- April 25-27: STEMTech's Second Annual Convention, Hyatt Regency Orange County, Garden Grove, CA
- Dates TBA: Pre-Launches in Malaysia and Jamaica

SUMMER

- Date TBA: Official Grand Opening in Mexico
- August 21-24: Director Leadership Conference
- Date TBA: Taiwan Pre-Launch

AUTUMN

- **Dates TBA**: Pre-Launches in France and Kenya
- December 1-7: Diamond Dream GetAway, Cancun Mexico

Schedule for success... and we hope to see you often in 2008!

* When is the next Regional in your area going to be held?

Help to arrange one!

NEW! HOTLINE NUMBER: (507) 726-3932

HEALTHLINK Page 2

2008: NEW YEAR MOMENTUM! by Ray C. Carter, Jr.

As momentum builds in the New Year, it is a good time to take a look over your shoulder at last year, evaluating the relationship between your goals and your business accomplishments in 2007. How did you do? Were your goals met or exceeded? Is there more yet to do to get where you want to be?

This look back can emphasize just how critical it is NOW for you to plan your goals and strategies for the coming twelve months. To

assist you in planning this year's goals, the cover story in this issue of *HealthLink* lays out planning tips and the STEMTech calendar of main events for the year.

Our biggest event will be the **Second Annual Convention**, taking place at the end of April in Southern California. Distributors from around the world are invited to attend. (Check teamstemtech.com for registration information and Convention Contest guidelines.)

Your plans for 2008 should also include attending the Director Leadership Conference in August, and establishing and attending regional and local events in the United States and Canada. Each event you attend will provide you with new tools to build your business momentum.

On the international front, our next focus for Pre-Launches are Malaysia and Jamaica this spring. We will also have official Grand Openings in Canada and Mexico, as we continue to

plant the seeds of growth in our other two prelaunched markets, the UK and South Africa. We encourage all distributors to



build their business locally, nationally *and* globally.

Check out the movement on the Top Ten lists... Things are getting really exciting!

ASK CHRISTIAN

One question comes back over and over: Could StemEnhance support tumor growth in the body?

This is a complex question to answer, and a full response is beyond the scope of this newsletter. Nevertheless, it is worth the attempt to shed some light. In essence, given the body of data documenting cancer and stem cells, the question is legitimate; however, the answer is no. StemEnhance does not support tumor growth. Let's look at this question in more detail.

The confusion about stem cells and tumor growth comes from a number of elements: First, stem cells and cancer cells share two very important features that are unique to these two types of cells: 1. They are essentially immortal, and 2. They can become cells of almost any tissue. This resemblance has led some scientists at times to lump stem cells and cancer cells into the same "family." Additionally, there is one feature unique to embryonic stem cells (which ends up being one of the obstacles to their clinical use), and it is the fact that they lead to tumor formation.

Although the media has talked profusely about stem cells, the significant difference between embryonic and adult stem cells has rarely been stressed. This has led to the confusion that adult stem cells, too, can develop into cancer cells. Furthermore, since stem cells travel to sites of injury - and tumors have been qualified as "wounds that never heal"-people wonder intuitively whether stem cells might migrate into tumors and contribute to their growth.

To answer this part of the question, let me first say that although stem cells share unique characteristics with cancer cells, they are not cancer cells. One scientist put it simply: Cancer cells are cells that have "hijacked" the "stemcellness" of tissue cells. In other words, the part of the DNA that encodes for "being a stem cell," which is present in every cell of the body, may suddenly be activated in a tissue cell, granting it properties normally limited to stem cells. But this cell conversion has nothing

to do with the stem cells present in the bone marrow.

Likewise, some scientists have suggested that some forms of cancer could come from the cancerous development of tissue stem cells. In other words, stem cells present in tissues and specific to the tissue where they reside could at times go awry and lead to cancer formation. But again, this has nothing to do with stem cells in the bone marrow. Bone marrow stem cells do have the ability to migrate into tumors, but then they transform according to their own DNA, which dictates that they remain healthy cells. Studies have shown that when stem cells migrate into tumors, they do not contribute to the growth of the tumor or to the development of blood vessels in the tumor.

Although many arguments can be made to establish that it is very safe to increase the number of one's own circulating stem cells, in the final analysis, only a scientific study can answer the question of safety. And so we did just that: We recently performed a study to see whether increasing the num-

ber of circulating stem cells with StemEnhance would enhance tumor growth in mice

inoculated with human breast cancer. The results showed definitively that StemEnhance does not support tumor growth;



rather, Stem- Enhance suppressed tumor growth. Since the study was not designed to investigate the anti-tumor properties of StemEnhance, we cannot draw any conclusion in this regard. We can say categorically, however, that StemEnhance does not support tumor growth. The results of this study are being prepared for publication in the scientific literature.

New November Directors, cont.

Hirut Tsige
Emmagene L. Ulrich
Martin Valentin
Nancy Wang
Philein Wang
Gordon Waygood
Robert Willoughby
Stan Wood

CONGRATULATIONS TO NOVEMBER ADVANCEMENTS!



STEMGEM ADVANCES & NEW STEMGEMS!

New Triple Diamonds Paul Gionet George Gorostiza Gormen & Associates Caroline Hall Chih Hsu

Natural Health & Wealth, Inc. **Brian Ings**

> BMI Marketing, Inc. **Ling Tang Lin** Frances Wilson

New Double Diamond Mary Ruth Swope Avodah Financial, LLC

New Diamonds

Richard Bingham Robert P. Holland Jean-Paul Lavoie **Ted Theodoropoulos**

Native Marketing Group **New Ruby Directors**

George Curcuruto Jean Harbottle

New Sapphire Directors David Cameron Jonathan Demissie Mitch Field

> Wellness Partners Glen Fuster

Linda Hoggard **RCS Enterprises** Samuel Reid

New Executive Directors

Maria Araujo Richard Bystrzynski **Monique Custers Douglas Evans** Michele Gauthier **Geoff Goldie** Siriphan Knattongcome Rima E. Laibow, M.D. Maria-Guadalupe Lara-Lopez Carla Loggins **Lloyd Martin** Joseph C. Riga Karen Rose **Rhonda Schirado** Lena Schultz **Randall Scripter** Val Strom William Vega Janet Wu

New Senior Directors

Philip Adidiaia Jesus Arroniz-Prieto **Dale Backstrom** Jeff & Shirley Bell Marylin Boecher Louis G. Bouma Victoria Brown Rebecca Chang Janrong Chen Jeanette Conley Sara Crist Rosa Elva Davila-Solis Nicole deBonville **Methanee Dillon** Ronald & Barbara Griffith Barbron Enterprises, Inc. **Carol Fisher**

Robert Foote Mary Frazee Alisa Gaimanee

Oscar Garcia-Mata **Christina Hanley**

Dr. John Hoffman **Benjamin Hollaway**

Adriel Hsu Lin Yau L. Hu Sue Hughes

Wiellie Hwa

Valda Innocent **Rick Jacks**

Visions Unlimited Shahna Jacks

Jeanne Jamison Sylvester Jennings

Wibulluck Kienholz Yewbnesh Kiros

Margaret Mary Knelsen Dafne Kusulas de Badillo

Agnes Lee Song Lee Hsiang Lin **Shuching Lin** Maryanne Maldonado Miguel Maldonado **Elmarie Marais** Wendy Marshall

Larry Martin

Kim Mason John Miles

Clara Montano **Beverley Otteson**

Andrew Overholt

Angela Paradis Bill Plikerd

Tara Pogoda **David Reichman**

Joseph Rusnak Kanjana Sapphachot **Tim Savat**

New Senior Directors

David Schlabach Verba Schlabach

Philip Selwood

Shao Yeen Shih **Dale Simmons**

Raquel Simoes

Michel Smith

Alan Stanley

Greta Store

Rapeepun Sungkamee

Sandra Taylor

Sharon Tracy

Hervey Tremblay Athena Wang

Dashien Wang

Zachary West

Edgar J. Winter

Somkit Yindeeroop Rhoda Joy Yoder

New Directors

William Alexander **Bonnie Atkinson** Quintin Bada-Garcia Julie Barr

Joan Barrett **Leonard Bornheimer**

Mary Virginia Broughton

Donna Bruce Maryse Castonguay

Louise Chand

Yves Charest

M. Cloutier

Diana Marcela Cordoba-Davila

Brenda Cote

Patricia Cronk

Lisa Crowlev

Lesley Curtain

Wendy Denning

Douglas Edwards

Glendon Faloon

Deborah Fields

Dorelle Fox

Maria Concepcion Gomez-Padilla

Ellen Gerow

Donna Goldsmith

Richard. B. Goode

Peter Gould

Madonna Guv

Lou Hauser

Health Riches

Catherine S. Henderson Mei-long Ho

Cindy Hoffman

New Directors

Mary Holland-Ford

Rena Hough

Page 3

Paul L. Jacques

James Jennings

Doris Jennings

Ollie J. Kempf

Loraine Lamoureux

James Lau

John LeBlanc

Winnie S. Lee

Oiaoli Lei

Pauline Liske

Irene Lock Morey Lowery

Karen Lucke

Jose Armando Luna-Osorio

David C. Marshall

Debra Martson

Jennifer Mathisen

Bernice McCullough

Jack Mecham

Françoise Melancon

Matthew Munchrath

Rumpeuy Nenyod

Betty Newhouse

Rosemarie Newman

Selwyn Niesler

Usa Pantanapichet

Sherril Pearson

Jill Poet

Nani Rodriguez

Annette C. Ruffin

Clyde Runkle

Jaquenette Rushton

Betty Russell

Herb Ryan Pawel Sadowski

Yolanda Santos

Ed Saunders

Lisa Mae Schlabach

Cheryl Slider

Fay Smith

Panus Sroythong

Dave Stacey

Robert Swaby Sweetwater Ministry, Inc.

Mitzy Tate-Zeller

Richard Thomas

Barbara Thornton

Hector Torrens

Ryan Trubey

Ching Ping Tseng

New Directors, continued p. 2

HEALTHLINK

FROM THE FIELD by Mark Parsekian, Triple Diamond Director & Car Bonus BMW Driver

In business as in life in general, a lot of what happens to us is derived directly from our individual belief system. If we have a belief in ourselves and have a sense of purpose, we have a "leg up" in the pursuit of both success and happiness.

Long ago, I decided that I would live my life with no regrets. The way I look at it is this: Every time I might look back on my life with regret over something I did or failed to do, that moment of negative reflection would sap my energy to pursue a positive future. And I simply will not allow myself to rob my future by regretting anything in my past.

Everyday I focus on doing the best I can do and being the best person I can be. I keep alert for opportunities to help people change their lives in very significant ways, so they can pursue and achieve their dreams.

In these uncertain times, a lot of people face growing older without dreams. Their hope for "Golden Years" has too often been lost to them, as they struggle with serious health and financial issues. I believe it is my responsibility and the responsibility of every STEMTech distributor to help people restore hope for the future they once dreamed of. I believe passionately that STEMTech is the greatest vehicle to effect positive change for people everywhere, and especially for the large portion of the population who are living each day without hopes and dreams.

Everyday we STEMTech distributors are presented with opportunities to turn

things around for people, restoring their dreams of optimal health by sharing StemEnhance and reawakening their dreams for a secure financial future through our fabulous STEMTech business opportunity.

But an opportunity is only as good as our response to it. We need the wisdom and passion to seize each opportunity to help others, and lead them to a successful future. I like to say that success requires three things: ACTION. ACTION and ACTION. To create an attraction that draws people to you and creates momentum for change, you must act. We have the most amazing product on the market today and a truly phenomenal business opportunity that can change lives all over the world... but nothing happens until we get



out there, approach people, and share the news about StemEnhance with them. I saw this first-hand at Pre-Launches in the U.K. and South Africa.

In this New Year, let's all focus on making an even bigger difference for ourselves, our family and friends, and people everywhere. When we help others to restore their dreams, we have done something truly worthwhile in life. This is the legacy I want to leave for my children.

Editor's Note: Mark & Erin are the new parents of Liam, born Jan. 4.

FROM DISTRIBUTOR SERVICES by Brianne Rogers, DS Manager

Email: ds@stemtechhealth.com

Happy New Year from your Distributor Services Team! May this year bring you continued good health, happiness and prosperity. Here are this month's tips:

- When calling us to make changes to a downline distributor's account, please three-way in the distributor. We must verify that the distributor approves the change. All phone orders paid by credit card must have verbal confirmation from the card holder, as well.
- Business Builders who elect to postpone or cancel AutoShip will be billed \$9.95 monthly to maintain their personal website.

- Avoid this charge by notifying us in writing to disable your website temporarily.
- All retail customers and distributors who order from us have a Back Office. Please check it today to ensure your information is correct and updated.
- Orders paid by ACH or bank draft take 7-10 days to process. To avoid this delay, we suggest you use a credit card for payment.
- Commissions can be put directly into your bank account when you sign up for Direct Deposit, either through your Back Office or by calling us in DS.
- IMPORTANT: STEMTech is

- currently "open" in five countries: The U.S., Canada, Mexico, the U.K. and South Africa. Do not enroll new distributors in countries other than the five open countries. As new countries are opened to STEMTech, you may enroll distributors there.
- Multiple distributors, other than "family units", may not have the same address on file for their distributorships.
- Whenever you have several challenges with which you need our help, it is best to email us with the details. We will reply to your email within one business day.

- When leaving a phone message for DS after business hours, please provide your ID#, first and last name, and a brief description of your request.
- AutoShip updates or cancellations must be received 24 hours before processing.
- We care about each one of our Distributors and want to be efficient as possible, so please have your Customer ID# ready when you contact Distributor Services so we can locate your account . Please note, for security purposes, we will be verifying the last four digits of your SSN, EIN or Federal TaxID.

VOLUME 2, ISSUE 5

EXERCISE, RECOVERY & STEMENHANCE by

by Dr. Donna Antarr, VP/Training & Product Dev.

As an exercise physiologist and a physician, I can tell you that exercise is essential to optimal health. According to the US Centers for Disease Control and Prevention (CDC), the failure to exercise regularly is a significant precursor to heart disease, stroke, diabetes and cancer. The American Heart Association (AHA) recommends at least 30 minutes of moderate to vigorous physical activity on most days of the week.

In a non-athlete, the key to sustaining optimal health is to balance the breakdown of the body with the renewal of the body. As you all know, this is where the natural renewal system of our own adult stem cells comes into play and how StemEnhance supports this natural system.

In an athlete, however, this issue of balance is more complicated. For people who are working to improve their performance in a sport or if they are working toward competition — even amateur competitions — the situation is

different. These people are considered athletes. For athletes, it is not enough merely to *sustain* the body's health; an athlete's body also needs extra support for **recovery**.

What does an athlete do that causes them to need extra support for recovery? In trying to improve, the athlete places demands on the body that are greater than those experienced by the nonathlete. Even "weekend athletes" place extra demands on their bodies. What's more, if you are a "couch potato" who decides to begin to exercise by the AHA guidelines, you are also doing more activity than your body is accustomed to. Once again, the issue of recovery comes into play.

Both "weekend athletes" and reformed "couch potatoes" are doing what is — by all accounts — good for you. Nevertheless, most every one of these people has experienced muscle soreness after

exercise or sport. In medical terms, this discomfort is called "delayed onset muscle soreness" (DOMS), and is thought to be a result of microscopic tearing of the muscle fibers. The amount of tearing (and soreness) depends on how hard and how long a person exercises and what type of exercise he or she does. Any movement you are not used to can lead to DOMS. In addition to small muscle tears, there can be associated swelling in a muscle, which may contribute to soreness.

The weekend athlete limps in on Monday morning because of these microscopic tears that cause loss of muscle strength, flexibility and power. As the body repairs these microscopic tears, we become stronger. This is recovery. How quickly and how effectively an athlete's body can recover affects his/her ability to train without getting injured.

Whether you are an athlete, a weekend athlete, or a rather sedentary sort who has decided to get off the couch

to improve
y o u r
health,
your body
n e e d s
e x t r a
support
to help
with recovery.



This is where StemEnhance becomes so valuable for everyone who is exercising to any level. We know that by supporting the body's natural renewal system, we will support this natural process of recovery from exercise to build strength and stamina.

Make StemEnhance a part of your daily regimen, and support your body's natural recovery system. Whatever your exercise profile, StemEnhance is the best "exercise partner" you can have!

TOP TEN STATES, TERRITORIES & PROVINCES

NOVEMBER DECEMBER First Place California (1) First Place California (1) Second Place Florida(2) Second Place Florida (2) Third Place Texas (3) **Third Place** Texas (3) Fourth Place **Fourth Place** Minnesota(4) Minnesota (4) Fifth Place Washington (5) Fifth Place Arizona (-) Sixth Place Michigan (-) Sixth Place Washington (5) Seventh Place Oregon (-) Seventh Place Oregon (7) **Eighth Place** New York (8) **Eighth Place** New York (8) Ninth Place Ninth Place Alberta (10) Missouri (10) **Tenth Place** Missouri (6) **Tenth Place** Michigan (6)



Previous month's ranking shown in parentheses.

Congratulations to Oregon and Michigan, who jumped into the Top Ten in both November and December, and to Arizona, welcomed to the Top Ten in December.

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SUCCEED IN THE NEW YEAR WITH THE APS by George Antarr, VP/North American Markets

We are at the beginning of a new year, the perfect time to look at what you want to accomplish. How about driving a brand-new luxury BMW, paid for by STEMTech? Building with AutoShip can put the BMW keys in your hand within a few months. Check out the Car Bonus at www.teamstemtech.com.

Or how about going on an exotic vacation paid for by STEMTech? Even if you are brand-new, you have plenty of time to qualify for the **Diamond Dream GetAway**, since the contest runs through August 31. Qualify, then be ready in December to be spoiled like you've never been spoiled before!

Part of qualifying for the Diamond Dream Getaway is qualifying as a "new" Diamond Director (with brandnew Directors) as if it is Day One, no matter how long you have been in STEMTech. So what is the fastest, most effective way to become a "new" Diamond Director?

The "Action Planning Session" (APS) is your answer. The APS is designed to give you, the enroller, everything you need to assist new distributors with effective plans to attain whatever goals they have. Gather your team and take them all through the APS as though

they are brand-new distributors. Or role-play, with you as a new distributor, and take yourself through the APS. The mission of the APS is to enable you to understand your new distributors' goals and implement action plans that match those goals. You can download the APS from www.teamstemtech.com.

The emphasis at the conclusion of the APS is on <u>action</u>, because the fastest way to get distributors excited is to help them get more people enrolled. And for you, the excitement comes as you see yourself on your way to building a new Diamond leg for the Diamond Dream Getaway!

Here are a few tips about using the APS most successfully: Call your new Distributor or your team to confirm the appointment. If you are local, you should do the session in person; however, you can do it over the phone. Sometimes it may take several meetings or calls to arrange an APS. When you confirm an appointment, make sure that your new distributor has completed the "Action Plan Workbook" and the "Business Builders Check List." Agree to arrange the APS appointment only after the distributor has completed these preliminary steps. Be

polite but firm. If you train distributors before they have done their part, you are teaching them to be "uncoachable" (and, therefore, not duplicable). This situation will not lead to success, for them or for you.

Before you begin, be prepared. Make sure you know what to do and have everything you need. Print a copy of the Action Planning Session's New Distributor Worksheet, so you make sure to cover everything. If you feel you need help, have an experienced upline do one or two of these sessions with you until you know exactly what to do.

When doing the APS by phone, both you and your new Distributor should be in front of a computer with internet access.

In person or on the phone, here are the areas to cover during the Action Planning Session:

- a. Ask your new Distributors if they have any questions before you begin.
- b. Review STEMTech's Business Builders Check List.
- c. Discuss their FREE membership to teamstemtech.com and enroll them in the site.
- d. Go over their STEMTech
 Biz and WealthBuilders
 System websites.

- e. Talk about StemEnhance, StemPets and Stem-Equine.
- f. Review their completed Action Plan Workbook.
- g. Compare their income goals with the hours they commit to doing their business.
- h. Explain the Director and



- i. Coach them on their Preamble.
- j. Review The Proven 4-Step System with them.
- k. Schedule the date and time of their first home meeting .
- I. Teach them the edification principle.
- m. Review their completed "24 in 48" list, and role-play their warm market calls.
- n. Schedule their follow-up training session.

It is important to remember that duplication plays a key roll in creating momentum in your group. Make sure everyone in your group duplicates the Action Plan Workbook and the Action Planning Session. After you and your team complete the APS, you will be well on your way to achieving the goals and dreams you first formulated when you became a STEMTech distributor. And don't forget... There can be a BMW and a luxury vacation in your future THIS YEAR!

BACKSTAGE AT STEMTECH by John W. Meyer, VP/Operations

No Broadway show goes on until things are all set backstage. In much the same way, we in Operations "set the stage," creating the infrastructure that supports the growth and expansion of STEMTech. As our company grows globally, we are setting stages all over the world. It is a busy and very exciting time for us!

One of the most important supports in our global

expansion is our computer network. In 2008, we will be developing new finance and operations systems to forecast, plan, operate and manage inventory, as well as to forecast customer demand. These internal systems will enable us to anticipate and fulfill your needs and those of your customers.

This year we are also expanding the supply chain for the production of StemEn-

hance worldwide. With an eye toward controlling production costs, we are working to set up encapsulation and bottling of our product within newly opened countries or regions, using local vendors for sales support materials. In all cases, we will maintain efficient operations according to Good Manufacturing Practices (GMP), as we look to implementing International Standards Organization (ISO)

for production and distribution.

From here in San Clemente, and on frequent trips abroad this year, I am committed to keeping my finger on the pulse of STEMTech op-



erations worldwide. You can rest assured: The backstage for expansion is good to go!



CONGRATULATIONS TO DECEMBER ADVANCEMENTS!



STEMGEM ADVANCES & NEW STEMGEMS!

New Triple Diamonds
Song Lee
Mary Ruth Swope
Avodah Financial, LLC
T C Yeh

New Ruby Director Suzanne Oravsky

New Sapphire Directors
Salvador Gutierrez, Jr.
Roslyn Heying
Valda Innocent
José Luis Moreno-Tamez
Rosemarie Newman
Ann Pint Lena Schultz
Neil Stapelman
Orlando Zuvire-Viznado

New Executive Directors

Jesus Arroniz-Prieto
Sharon Castoldi
Jyh Hang Chen
Clifford Dwight Esselstyn
Toh Onn Lai
Elmarie Marais
Larry Martin
Selwyn Niesler
Miguel Angel RamirezJaramillo
Kanjana Sapphachot
Shao Yeen Shih
Florence Stevan
Star Stewart
Yvonne Weatherbee

New Senior Directors

All Star International, Inc.
Gill Allan
Stanley Autrey
Gene R. Bishop
June Boucaud
Sara Bueckert
Madeline Caraballo
Pat Cassidy
Carolyn Chan

Su Shia Chang

New Senior Directors

David Chen
Stewart Coad
Daniel Collins
Diane Cosman
Liz Currado
SLR Services, Inc.
Frank DeFeo
Alfredo C. Echeagaray
Dorelle Fox
Javier Gomez-Almanza
Rodolfo Hildalgo de la Paz
Alicia Hoyos-Alvarez
I. Deen & Kimberly Matteo
Unique Nutritionals

Pat Judson
Roy Kelly
Helen Keng
Diana Kennedy
John Kennedy
Samira Khatib
Richard Koberna
Irene Kostenko
S.L. Li

Ronald E. Long
Cherry Maly
Marian Martinez-Vidal
L.G. Matos

Total Life Concepts
Harold Milliner

Claud Murphy Scott Myrick

Betty Newhouse

Lauren Newman Evelyn Nold

Lew Olson Gina O'Sullivan Glenn Parnham

Alberto Peralta-Langel Mary Peters

Doris Pullar
Jaquenette Rushton
Rebecca Sato

Martha Sawatzky
Samuel Schrock

Margaret Schulz
Sue Scott

Cheryl Slider
Dean Sos

New Senior Directors

M. E. Snyder
Church of Spiritual Discovery
Keith C. Su
Richard Thomas
Cheryl Toyofuku
Dr. Craig Twentyman
M. Isabel Villegas
Jason Webber
Paula White
Ken Wolkoff
Anita Wreggitt
D.C. Yeh
Marco A. Zarate-Sandoval

New Directors Herma Aarons

Joaquin G. Aragon-Gutierrez

Maureen Assent

Milton & Patricia Baker

Frank Banman

Shirley Blair Rowena Buckley John Burton J.R. Campbell **Hector Luis Caraballo** Lillian Carter Lizhen Chen **Edward Collignon** Dr. Paul Cosman **Merryl Cowie Debbie Curran** New Discoveries International **Betty Darbro** Loretta Ann Edlund José F. Espinoza-Avendaao Maya Danielle Fleischer Donna Fraser Geraldine L. Freer Don Fulton Leonarda Gamez-Urbina **Anite Guenther** LeAnn Guyton **Della Hallowell Craig Hart Bob Hedley Rick & Enid Heintz** The Paradigm Project **Hugo Hernandez** Sara Hiebert

Donald Himes

New Directors

Carmen-Leticia Hoyos-Alvarez Jerry Huang Mariusz Iwaniec Jacqueline Jennings Susanna Karalis Robert Kemp Sheng Chi Keng **Belivia Kennedy** Robert Kennedy **Shirley Kinch** Louis Krepcik Dr. Frans Kromhout **Georgette Larochelle** Jonathan Layton **Timothy Lee** Chin Lin Bonnie Lvm Matthew Mason Ruth L. Mast Judy McColl José Medellin-Luna Maria Elena Moreno-Oliva Alfredo Olivares-Flores **Brenda Olsen** Michael Olson Cesar Ortiz John Pacholok Judy Parnham Adriene Paschal Sébastien Prunier S E International Enterprises, Inc. Walt Rains Armantina Sanchez-Avendaao Susumu Sato Linda Schoonraad Saundra S. Shinkle Anne-Marie Shurina Tom Slider Issra Smitobol Mrs. Naina Srivathanakul Elaine Steuerwald Carol Sullivan Nancy Tam Perfect Health Direct **JoAnne Thaxter** Darryl Thomas Sr. Jamie Toyofuku **Timothy Umlas** Maria Villa Allen Wagner Ying Zhu Levi Zook

Cecil Zurfluh



See you at the SECOND ANNUAL STEMTECH CONVENTION!

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Toll-Free for Retail Customers:

1 (888) 783-6832

1 (888) STEMTEC

Websites: www.stemtechhealth.com

www.stemtechbiz.com





HELPING THE BODY TO HELP ITSELF

IS IT TIME TO RENEW YOUR DISTRIBUTORSHIP?

Each year on the anniversary date of your enrollment as a STEMTech distributor, you must RENEW your distributorship. The fee for Annual Renewal is ^{US}\$25. If you have not arranged for an automatic renewal of your distributorship, it is your responsibility to remit your renewal fee to STEMTech on or before your anniversary date. You may use the coupon below to renew by mail or fax OR contact Distributor Services to renew by phone using a credit card.

Distributor I.D	Enrollment Date	
Name	(DBA)	
Address	City, State, Zip	
Phone Fax _	Email Address	
Payment by () Check () Credit Card	Expiration Date	
Signature	Today's Date	